Press Release

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HEIDELBERG and Gallus Celebrate Multiple Customer Deals at LOUPE India 2026

- *First Gallus and HEIDELBERG appearance at LOUPE India since 2012 closes with multiple signed customer agreements and several promising discussions in progress*
- *India-assembled Gallus Flexomaster wins customers at its launch show: Samyak India Pvt Ltd, Pune, signs for the first in Asia on launch day, followed by Primotex Labels Pvt Ltd, Bengaluru*
- *Letra Graphix signs for first Gallus Five hybrid digital press in the Asia Pacific region of HEIDELBERG*

Chennai and St. Gallen, 16 November 2026 – Marking the first appearance of Gallus and Heidelberger Druckmaschinen AG (HEIDELBERG) at LOUPE India since 2012, the companies signed several customer agreements over the four days, including two for the newly launched, India-assembled Gallus Flexomaster and one for the first Gallus Five in the Asia Pacific region of HEIDELBERG. Held from 29 October to 1 November 2026 at the India Expo Centre & Mart, Greater Noida, Delhi NCR, the show saw HEIDELBERG and Gallus welcome converters from across the country with live demonstrations, application expertise and a connected portfolio of presses, software, consumables and service.

The centerpiece of the stand was the new Gallus Flexomaster, which made its debut at the show. Engineered by Gallus and assembled in India, the high-performance flexographic label press provides customers with an accessible pathway into the Gallus and HEIDELBERG ecosystem. Available in a 440 mm printing width with production speeds of up to 200 m/min, it combines flexo and screen-printing capabilities with embellishment modules including cold foil,

lamination and a web-turn mechanism, and can be upgraded to as many as 12 printing and processing stations.

“We wanted a flexo press that matches the speed and flexibility our clients now expect, without compromising on Gallus quality. Signing for the first Gallus Flexomaster 440 in Asia on launch day reflects our confidence in the press and in the HEIDELBERG team that will support us,” says Rajendra Kothari, Director, Samyak India Pvt Ltd, Pune.

The Gallus Flexomaster supports a wide range of applications, such as pressure-sensitive, shrink-sleeve, glue-applied and in-mould labels, as well as roll-to-roll production of sachets and pouches, with a particular focus on logistics, household and technical products, pharmaceuticals, and selected health, beauty and cosmetics applications.

“Our customers want wider variety, faster turnaround and consistent quality, and we need to be ready for that. Investing in the Gallus Flexomaster is our next step in meeting that demand,” says Arshal Rasheed of Primotex Labels Pvt Ltd, which also invested in the press during the show. “We chose Gallus for the precision, quality, service and application support it offers, and we look forward to bringing the press into production and building on this partnership.”

The show also saw Ahmedabad-based Letra Graphix sign for the Gallus Five, the high-performance hybrid digital label press introduced at Labelexpo Europe 2025 in Barcelona for industrial-level productivity. The agreement, announced on the show floor on opening day, marks the company’s second investment in a Gallus hybrid digital press and supports its push into premium, highly embellished label and packaging production. “Gallus has been part of our growth for many years, and the Gallus Five takes our hybrid capability to the next level,” comments Nirav Shah, Founder & Director, Letra Graphix. “It will help us produce high-end, high-quality labels with digital efficiency and conventional embellishment in a single pass. We are proud to be the first in India to invest in it.”

Uwe Boerner, Head of Global Sales, Gallus Group, also comments: “We came to LOUPE India to listen closely to what converters genuinely need, and the response to the Gallus Flexomaster,

Press Release

the Gallus Five and the Screeny unit shows we are offering the right solutions for this market. We would like to thank our customers for their trust and look forward to supporting their growth."

Beyond the agreements signed at the show, several promising discussions are expected to develop into further business in the months ahead. Following its launch in India and subsequent installations throughout 2027, Gallus plans to gradually introduce the Gallus Flexomaster across further selected markets.

"The conversations on our stand showed that Indian converters are looking for technology aligned with the realities of their businesses, backed by local service and application support," says Samir Patkar, President, HEIDELBERG India.

Picture 1: Samyak India Pvt Ltd, Pune secured Asia's first Gallus Flexomaster 440, signed on launch day at LOUPE India 2026

Picture 2: Primotex Labels Pvt Ltd signed for a Gallus Flexomaster 440 at LOUPE India 2026

Picture 3: Team Letra Graphix signs with HEIDELBERG INDIA and Gallus Team

Picture 4: Team HEIDELBERG India and Gallus at LOUPE India 2026

About Gallus

Gallus Group, a subsidiary of Heidelberger Druckmaschinen AG (HEIDELBERG) with production facilities in Switzerland and Germany, is a leading company in the development, production of conventional and digital narrow-web, reel-fed presses designed for the label and packaging business. The machine portfolio is augmented by a broad range of screen-printing plates (Gallus Screeny), globally decentralized service operations, and a broad offering of printing accessories and replacement parts, as well as consulting services. Products and services of the Gallus brand are distributed through the global HEIDELBERG Sales and Service network. Gallus employs around 300 people, of whom 160 are based in Switzerland, where the company has its headquarters in St. Gallen. For more information, visit www.gallus-group.com.

Press Release

With a clear focus on growth, HEIDELBERG as a total solution provider is driving further development in the core areas of packaging and digital printing, software solutions and the lifecycle business with service and consumables so that customers can achieve maximum productivity and efficiency. The company is also focusing on expanding into new business areas such as high-precision plant engineering with integrated control, automation technology and robotics as well as the growing green technologies.

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