

## Dario Urbinati is new Head of Sales at Gallus

*St. Gallen, 1<sup>st</sup> June 2021 – Dario Urbinati will take over as Head of Sales at Gallus, starting from 1<sup>st</sup> June 2021.* The new Head of Sales is a familiar face at the Swiss long-established company. Dario Urbinati already worked for Gallus in his professional career, from June 2007 to August 2016, e.g. as Managing Director of the, at that time newly established, sales and service organization Gallus South East Asia. During the last few years, he has been working in leading positions within the graphic industry and chemical industry, most recently as Chief Sales and Marketing Officer at the ACTEGA Metal Print GmbH in Germany. Beginning 1st June 2021 Dario Urbinati will be working from St. Gallen, the Swiss headquarters of the Gallus Group. In his function as Head of Sales he reports as member of the management board directly to the Head of Gallus, Dr. Frank Schaum. «We are delighted that we have won Dario Urbinati for the position of Head of Sales. He knows the needs of our markets and also knows many of our customers personally. Both our customers and our sales team will benefit from his many years of sales experience and industry knowledge», comments Dr. Frank Schaum.

### Captions:

Picture 1

*Dario Urbinati takes over as Head of Sales from June 2021 at Gallus*  
*Picture Source : Gallus Ferd. Rüsch AG*

### About Gallus

Gallus with production facilities in Switzerland and Germany, is a leading company in the development, production of conventional and digital narrow-web, reel-fed presses designed for the label and packaging business. The machine portfolio is augmented by a broad range of screen printing plates (Gallus Screeny), globally decentralised service operations, and a broad offering of printing accessories and replacement parts. Products and services of the Gallus brand are distributed through the global Sales and Service network of Heidelberger Druckmaschinen AG. The comprehensive portfolio also includes consulting services provided by label experts in all relevant printing and process engineering tasks. Gallus employs around 280 people, of whom 163 are based in Switzerland, where the company has its headquarters in St. Gallen. For more information, visit [www.gallus-group.com](http://www.gallus-group.com)

### For further information, please contact:

Gallus Ferd. Rüsch AG, Corporate Communications  
T +41 71 242 86 86  
[matthias.marx@heidelberg.com](mailto:matthias.marx@heidelberg.com)  
[rosina.obermayer@heidelberg.com](mailto:rosina.obermayer@heidelberg.com)