Press Release



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Gallus Appoints Dario Urbinati as New CEO to Drive Continued Business and Market Transformation

St Gallen, Switzerland, 13 December 2022 – Gallus Group today announces the appointment of Dario Urbinati to the role of Chief Executive Officer, succeeding Dr. Frank Schaum, who will now head HEIDELBERG's Print Segment. With 17 years of experience in the graphic arts industry and as its previous Chief Sales & Service Officer, Urbinati will continue to drive Gallus' mission to turn the narrow web market towards a more sustainable and profitable future – providing revolutionary new technologies to achieve it, such as the recently launched Gallus One.

Urbinati comes to the role with significant experience of running label businesses, having served in senior positions with leading manufacturers around the world. Urbinati first joined Gallus in 2007, where he served nine years with the company – latterly as its Managing Director for Southeast Asia – driving growth and transforming the business and its culture. He then joined OMET China as its narrow/mid web Managing Director, before becoming Chief Sales and Marketing Officer for ACTEGA Metal Print, where he was instrumental in launching and then commercializing its breakthrough sustainable metallization technology.

Commenting on his new role, Dario Urbinati said: "I am honored to take up the role of Gallus CEO. This is a fantastic, growing business with incredibly talented and committed people and, with the might of HEIDELBERG behind us, an exciting trajectory for the future. While our ongoing mission is to support the success of our customers in the field, our wider ambition is to provide dynamic technologies and services to secure the future of the narrow web industry."

Dr. Ludwin Monz, HEIDELBERG CEO, comments, "Dario has been responsible for refocusing the business against a very clear vision for the future of labels. This has meant resetting the business in important areas by increasing customer service and support, boosting sales and marketing activities and much more. He has also introduced an ambitious sustainability program, with a landmark pledge to make our products carbon neutral by the end of 2022. Gallus is an important pillar in the Heidelberg Group's packaging business, which offers long term growth potential and, importantly, shares our commitment to quality – and we are delighted to have Dario lead this business. I would also like to thank Dr. Frank Schaum, previously the Gallus Group CEO, for his



excellent leadership to date, and we are pleased that he will remain as Chairman of the Gallus board."

Under Urbinati's stewardship, the business is also building a 'Gallus Experience Center' in St. Gallen, Switzerland. Expected to open in Spring 2023, the new facility is part of his vision for realizing 'the label industry of the future'. The new facility has been specifically designed to aid collaboration across the industry, inviting customers, brands and suppliers from throughout the entire ecosystem to meet and share solutions, as well as develop new ideas to help solve key industry issues and create new opportunities.

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Image Caption: Previously serving as Chief Sales & Service Officer for Gallus, Urbinati will continue to drive the company's mission of delivering a more sustainable and profitable future for the narrow web market as CEO.



About Gallus Group

Gallus Group, a subsidiary of Heidelberger Druckmaschinen AG (HEIDELBERG) with production facilities in Switzerland and Germany, is a leading company in the development, production of conventional and digital narrow-web, reel-fed presses designed for the label and packaging business. The machine portfolio is augmented by a broad range of screen printing plates (Gallus Screeny), globally decentralized service operations, and a broad offering of printing accessories and replacement parts. Products and services of the Gallus Group brand are distributed through the global HEIDELBERG Sales and Service network. The comprehensive portfolio also includes consulting services provided by label experts in all relevant printing and process engineering tasks. Gallus Group employs around 300 people, of whom 160 are based in Switzerland, where the company has its headquarters in St. Gallen. For more information, visit www.gallus-group.com.

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