

Press Release 14 March 2011

In a market which remains volatile, the Gallus Group achieved a turnover of CHF 178 million (last year CHF 214 million)

Significantly improved demand in the labels business

The economic recovery which began at the end of 2009 boosted demand for label printing presses. Nevertheless, there were still regional differences: the key stimulus for the demand came primarily from the emerging nations, while in many industrialised countries there was still a very noticeable reluctance to invest. On the other hand, the consumer behaviour which underpins the label printing press business was back up to pre-crisis levels in many countries. The Gallus ECS 340, a label printing press for commodity labels which was launched in 2009, was introduced worldwide in 2010 and thus contributed to the growth. This machine system is remarkable for being the first in the printing press industry to use technical granite as the carrier material for the printing and processing units. Together with other innovations, this machine enables considerable cuts to be made in the production costs of commodity labels.

Recovery in the folding carton business is still faltering

The folding carton business served by Gallus Stanz- und Druckmaschinen GmbH was still suffering greatly in 2010 from the reluctance of folding carton manufacturers to invest, and the volume of business was significantly down on 2009. Orders received in the second half of the year indicated a change in the trend and put the company in a good starting position for 2011.

The Gallus Group

The Gallus group is the world market leader in the development, production and sale of narrow-web, reel-fed presses designed for label manufacturers. Its folding carton business is being developed with a range of wide-web, reel-fed presses and die-cutters for the cost-effective in-line production of folding cartons and cardboard products. Its range of machines is complemented by consumables, local service and spare parts throughout the world. In 1999 Gallus entered into a cooperation agreement with Heidelberger Druckmaschinen AG, the world market leader for print and media industry solutions. Gallus employs around 565 people, of whom 260 are based in Switzerland. The group headquarters is in St. Gallen.

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