



## Multi Labels Signs Order for 10 Colour Gallus EM 410 S at Labelexpo Europe

Labelexpo Europe, Brussels, 26 September, 2007 – Multi Labels, a family-owned label printers based in Daventry, Northampton in the UK, has placed an order for a Gallus EM 410 S combination press. The order, in excess of €1.3 million Euros, was signed on the Gallus stand on the opening day of Labelexpo Europe.

Scheduled to be installed in January 2008 the servo and sleeve equipped combination press will enable Multi Labels to expand its capacity to process, in just one pass, flexographic, screen, cold-foil, laminating and printing up to ten colours. The superior quality and much improved production efficiency delivered by the Gallus EM 410 S will support Multi Labels' drive to expand its presence in Beverage, Toiletries, Horticulture and Food Markets, working with brands.



“For us, Gallus produce the best quality presses in the marketplace and the EM 410 S is the best press for our needs. It's a true platform press and will provide us with huge additional capacity and immediate production efficiencies as well as allowing us to add functionality as we expand,” says Nick Monk, Director at Multi Labels. “We have grown by over 60% in the last two years and the new press will give us over £1.5 million more capacity as well as enabling us to go after, and confidently supply, the most demanding and quality-conscious customers.

Four years ago Multi Labels embarked on an expansion programme that has seen a number of projects launched to support the company's aim of producing the best quality labels in the fastest possible time. This goal involves reducing waste and improving measurement and control and the Gallus investment will help Multi Labels achieve leaner and more efficient manufacturing processes.

“Our business is about adding value and reducing costs which we can pass on to our customers. By allowing us to combine even more processes in one pass, the Gallus EM 410 S supports these aims. In addition to producing high quality labels on difficult substrates, the press is quick on job change over and colour changes. It will compliment our existing machinery and fill the short and medium run length gap as well as being perfectly capable of handling long runs,” continues Nick.

In February this year, Multi Labels started to implement the Six Sigma DMAIC process (define, measure, analyze, improve, control) as part of its efficiency drive, at its modern custom built plant.

“We are a forward-looking company that is not afraid to embrace new ideas and technology. Label printing is considered a mature market but we see massive opportunities for companies that are capable of offering more choice and new products to customers who are becoming more aware of design and the different types of labels that can be produced. Growth areas for us are the beverage and cosmetics markets. Now, armed with all the tools, we are competitive and we are well positioned to go after more brand names and continue growing. We will soon be reaping the benefits of what we consider to be the best combination label press you can buy and partnering with a company which has considerable technical know-how and back-up,” concludes Nick Monk.

The Gallus EM 410 S is based on a modular platform concept, which makes it a leader in process flexibility and combinability. The servo-driven hybrid flexographic and screen printing unit with front loading print and anilox roller sleeves, combined with pre-setting functions, simplify working processes and ensure set-up and changeover times are kept to a minimum making short and medium sizes cost effective. The hybrid UV flexo printing (front and reverse) and rotary screen printing unit combine with hot foil stamping and cold-foil printing as well as finishing options which include varnishing and laminating. Processing options include rotary processing, length slitting and cross cutting as well as relief embossing.

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